

ABOUT YOUR ADVISER

Ivon Fellowes | AR No.249402

Au Financial Pty Ltd | CAR No.1008456

Address Level 17, 9 Castlereagh Street Sydney NSW 2000

Mobile 0412 250 582

Email ivon.fellowes@aufinancial.sydney

Authorisations

I am an authorised representative of Alliance Wealth Pty Ltd. I am authorised in the following financial services and products:

- Superannuation
- Pensions & Annuities
- Self Managed Superannuation Funds
- Retirement Savings Accounts
- Cash & Term Deposits
- Managed Investments
- Investment Bonds
- Exchange Traded Products
- Government Debentures
- Listed Securities (shares & other products)
- Life Insurance
- Total & Permanent Disability Insurance
- Trauma Insurance
- Income Protection Insurance
- Centrelink / Veterans' Affairs Assistance
- Business Insurance
- Insurance Claims Assistance
- Budgeting and Cashflow Management
- Debt Management

Remuneration

I am remunerated by:

- Salary

The following tables summarise the types of fees or commissions and indicative amounts that are applicable to the services that we provide. Before providing you with advice or services, I will agree with you the fees that apply. All amounts are inclusive of Goods and Services Tax (GST).

Remuneration	Up To
Hourly Rate	\$275

Remuneration	Initial	Per Annum
Adviser Service Fee	\$4,400 to \$11,000	\$4,400 to \$11,000
Adviser Service Fee (asset based)*		1.1%
Insurance Commission*	0% to 66%^	0% to 35%

* Based on a % of funds invested or insurance premiums

^ Applicable from 1 January 2020 to new policies. If the policy was issued before 1 January 2020, commission of up to 130% will apply to additional cover.

For example, a 1% Adviser Service Fee based on a \$200,000 investment would equal a \$2,000 fee payable.

Benefits, Interests and Associations

The business and I do not have any related parties, shareholdings or referral arrangements that may influence my advice.

ABOUT YOUR ADVISER

Eddie Au | AR No.1008458

Au Financial Pty Ltd | CAR No.1008456

Address Level 17, 9 Castlereagh Street Sydney NSW 2000

Telephone 02 8004 8577

Email eddie.au@aufinancial.sydney

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- Investment Bonds
- Exchange Traded Products
- Government Debentures
- Listed Securities (shares & other products)
- Margin Lending
- Life Insurance
- Total & Permanent Disability Insurance
- Trauma Insurance
- Income Protection Insurance
- Gearing
- Aged Care
- Centrelink / Veterans' Affairs Assistance
- Business Insurance
- Insurance Claims Assistance
- Budgeting and Cashflow Management
- Debt Management

Remuneration

I am remunerated by:

- Salary plus profit share

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Ivon Fellowes (Au Financial NSW) | AR No.249402

Au Financial NSW Pty Ltd T/A Au Financial | CAR No.1315854

Address Level 17, 9-13 Castlereagh Street Sydney NSW 2000

Mobile 0412 250 582

Email ivon.fellowes@aufinancial.sydney

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